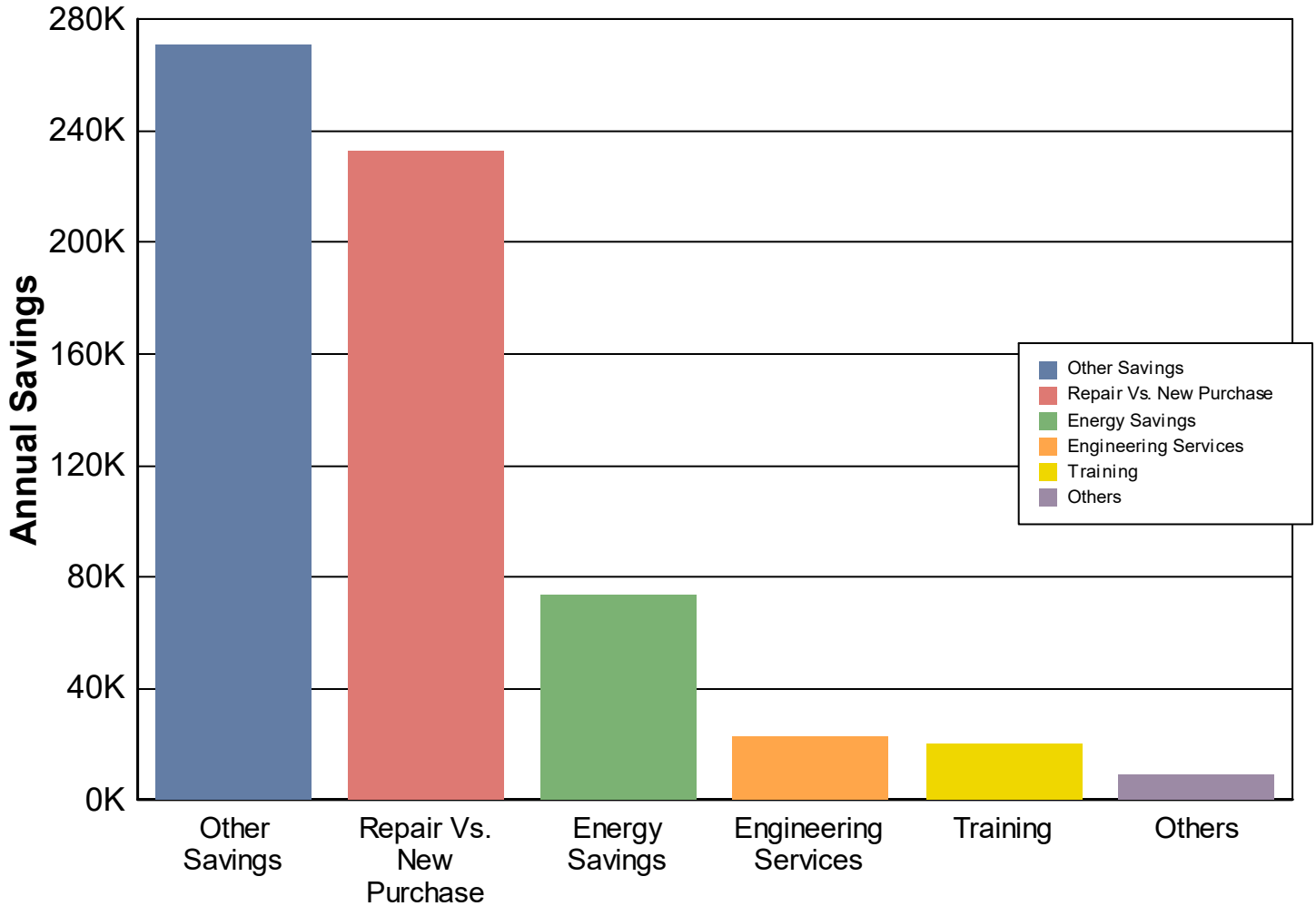




Cost Savings Activity Report for Sample Customer

Cost Savings



The above graph represents a breakdown of the top six savings categories for the time frame you have selected. Your supporting documentation follows on the subsequent pages. Thank you for choosing VANTAGE GROUP® as your electrical commodity manager.



Cost Savings Activity Report for Sample Customer

Implemented / Approved

\$508,131

Energy Savings

\$70,492

Initial Savings

| Date | Facility | Contact | Annual Saving |
|------------|---|-----------|---------------|
| 03/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$24,272 |
| 08/28/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$46,220 |

Cost/Price Avoidance

\$5,198

Initial Savings

| Date | Facility | Contact | Annual Saving |
|------------|---|-----------|---------------|
| 09/01/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$5,198 |

Training

\$20,600

Initial Savings

| Date | Facility | Contact | Annual Saving |
|------------|---|-----------|---------------|
| 03/05/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$300 |
| 03/05/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$300 |
| 03/11/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$20,000 |



Cost Savings Activity Report for Sample Customer

Other Savings **\$174,873**

| Initial Savings | | | |
|------------------------|---|----------------|---------------------|
| Date | Facility | Contact | AnnualSaving |
| 01/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$6,828 |
| 02/26/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$6,441 |
| 03/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$4,079 |
| 04/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$1,493 |
| 05/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$4,255 |
| 06/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$96,267 |
| 07/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$7,013 |
| 08/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$15,689 |
| 09/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$15,870 |
| 10/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$11,241 |
| 11/30/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$5,695 |

Inventory Management **\$3,931**

| Initial Savings | | | |
|------------------------|---|----------------|---------------------|
| Date | Facility | Contact | AnnualSaving |
| 05/20/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$3,931 |



Cost Savings Activity Report for Sample Customer

Repair Vs. New Purchase **\$233,037**

| Initial Savings | | | |
|------------------------|---|----------------|---------------------|
| Date | Facility | Contact | AnnualSaving |
| 06/26/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$28,856 |
| 06/26/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$27,838 |
| 06/26/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$3,750 |
| 09/18/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$36,091 |
| 09/18/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$5,918 |
| 09/18/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$30,815 |
| 12/16/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$51,512 |
| 12/16/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$1,355 |
| 12/16/2020 | Sample Location - AnyTown, IL <i>This is where you would see an explanation of the savings</i> | Joe Smith | \$46,901 |



Cost Savings Activity Report for Sample Customer

Pending

\$121,782

Energy Savings

\$3,015

Initial Savings

| Date | Facility | Contact | AnnualSaving |
|--|-------------------------------|----------------|---------------------|
| 06/01/2020 | Sample Location - AnyTown, IL | Joe Smith | \$3,015 |
| <i>This is where you would see an explanation of the savings</i> | | | |

Other Savings

\$96,000

Initial Savings

| Date | Facility | Contact | AnnualSaving |
|--|-------------------------------|----------------|---------------------|
| 04/17/2020 | Sample Location - AnyTown, IL | Joe Smith | \$96,000 |
| <i>This is where you would see an explanation of the savings</i> | | | |

Engineering Services

\$22,767

Initial Savings

| Date | Facility | Contact | AnnualSaving |
|--|-------------------------------|----------------|---------------------|
| 03/02/2020 | Sample Location - AnyTown, IL | Joe Smith | \$22,767 |
| <i>This is where you would see an explanation of the savings</i> | | | |



Cost Savings Activity Report for Sample Customer

**Total Savings From 1/1/2020 To 12/31/2020 For Sample
Customer**

\$629,913



Cost Savings Activity Report for Sample Customer

Never - Rejected by Customer

\$4,976

Energy Savings

\$4,192

Initial Savings

| Date | Facility | Contact | AnnualSaving |
|------------|-------------------------------|-----------|--------------|
| 03/27/2017 | Sample Location - AnyTown, IL | Joe Smith | \$4,192 |

This is where you would see an explanation of the rejected savings

Resource Reallocation

\$784

Initial Savings

| Date | Facility | Contact | AnnualSaving |
|------------|-------------------------------|-----------|--------------|
| 04/28/2016 | Sample Location - AnyTown, IL | Joe Smith | \$784 |

This is where you would see an explanation of the rejected savings

Total Savings Rejected by Sample Customer

\$4,976
